Transitions-Mental Health Association

Consolidated Financial Statements

Year Ended June 30, 2015

Transitions-Mental Health Association Consolidated Financial Statements Year Ended June 30, 2015

Table of Contents

| Ρ | а | g | e |
|---|---|---|---|
| | | | |

| Independent Auditors' Report | 3-4 |
|---|-------|
| Consolidated Statement of Financial Position | 5 |
| Consolidated Statement of Activities | 6 |
| Consolidated Statement of Functional Expenses | 7 |
| Consolidated Statement of Cash Flows | 8 |
| Notes to Consolidated Financial Statements | 9-19 |
| Other Independent Auditors' Reports | |
| Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i> | 22-23 |
| Independent Auditors' Report on Compliance for Each Major Program and on Internal Control Over Compliance required by OMB Circular A-133 | 21-22 |
| Schedule of Expenditures of Federal Awards | 25 |
| Schedule of Findings and Questioned Costs | 26 |
| Status of Prior Year Findings and Questioned Costs – June 30, 2014 | 27 |



Independent Auditors' Report

To the Board of Directors of Transitions-Mental Health Association

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Transitions-Mental Health Association (a nonprofit organization) and its subsidiary, which comprise the consolidated statement of financial position as of June 30, 2015, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

3

SAN LUIS OBISPOPASO ROBLES1150 Palm Street102 South Vine Str *p* 805 544 1441 *p* 805 237 3995 f 805 544 4351

San Luis Obispo, CA 93401 Paso Robles, CA 93446 Santa Maria, CA 93454 f 805 239 9332

SANTA MARIA

102 South Vine Street, Ste. A 2222 South Broadway, Ste. A 805 922 4010 f 805 922 4286

Board of Directors of Transitions-Mental Health Association Page 2

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Transitions-Mental Health Association as of June 30, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by the Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated November 18, 2015, on our consideration of Transitions-Mental Health Association's internal controls over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Transitions-Mental Health Association's internal control over financial reporting and compliance.

GLENN BURDETTE ATTEST CORPORATION

Glenn Burdette Attest Corporation San Luis Obispo, California

November 18, 2015

Transitions-Mental Health Association Consolidated Statement of Financial Position June 30, 2015

| Assets | |
|--|------------------|
| Current assets: | |
| Cash and cash equivalents | \$ 590,316 |
| Grants receivable | 1,330,859 |
| Accounts receivable | 23,546 |
| Inventories | 117,174 |
| Prepaid expenses | 225,831 |
| Total current assets | 2,287,726 |
| Other assets: | |
| Certificate of deposit | 504,899 |
| Property and equipment, net of accumulated depreciation and amortization | 8,885,496 |
| Total assets | \$ 11,678,121 |
| Liabilities and Net Assets | |
| Current liabilities: | |
| Accounts payable | \$ 212,653 |
| Accrued payroll and related expenses | 246,806 |
| Accrued vacation | 249,865 |
| Accrued unemployment insurance | 126,238 |
| Other accrued liabilities | 129,941 |
| Notes payable, current portion | 117,240 |
| Total current liabilities | 1,082,743 |
| Long-term liabilities: | |
| Notes payable, net of current portion | 3,052,867 |
| Total liabilities | 4,135,610 |
| Net assets: | |
| Unrestricted: | |
| Board restricted | 100,000 |
| Undesignated | 3,885,996 |
| Temporarily restricted | 3,556,515 |
| Total net assets | 7,542,511 |
| Total liabilities and net assets | \$ 11,678,121 |

Transitions-Mental Health Association Consolidated Statement of Activities Year Ended June 30, 2015

| | Unrestricted | Restricted | Total | |
|--|--------------|--------------|--------------|--|
| Revenues and support: | | | | |
| Federal grants | \$ 869,608 | \$ | \$ 869,608 | |
| State and local grants | 7,673,197 | 273,766 | 7,946,963 | |
| Contracts | 405,988 | | 405,988 | |
| Client rents | 823,628 | | 823,628 | |
| Contributions | 151,924 | | 151,924 | |
| Fundraising | 143,374 | | 143,374 | |
| Other revenue | 113,924 | | 113,924 | |
| Nursery revenue, net of cost of goods sold | 256,563 | | 256,563 | |
| Total revenues and support | 10,438,206 | 273,766 | 10,711,972 | |
| Net assets released from restrictions | 193,824 | (193,824) | | |
| Expenses: | | | | |
| Program services | 9,162,445 | | 9,162,445 | |
| Supporting services: | | | | |
| General and administrative | 1,232,963 | | 1,232,963 | |
| Fundraising | 80,712 | | 80,712 | |
| Total expenses | 10,476,120 | | 10,476,120 | |
| Change in net assets | 155,910 | 79,942 | 235,852 | |
| Net assets - beginning of year | 3,830,086 | 3,476,573 | 7,306,659 | |
| Net assets - end of year | \$ 3,985,996 | \$ 3,556,515 | \$ 7,542,511 | |

Transitions-Mental Health Association Consolidated Statement of Functional Expenses Year Ended June 30, 2015

| | Program | General and | | | | |
|---------------------------------|-----------------|-------------|--------------|----|-----------|------------------|
| | Services | | ministrative | | ndraising | Total |
| Salaries and wages | \$ 4,946,201 | \$ | 631,096 | \$ | 46 | \$ 5,577,343 |
| Employee benefits | 767,426 | | 91,312 | | | 858,738 |
| Rent | 619,401 | | 90,000 | | | 709,401 |
| Employer taxes | 377,269 | | 46,880 | | 4 | 424,153 |
| Professional fees | 167,304 | | 179,449 | | 15,021 | 361,774 |
| Depreciation and amortization | 350,575 | | | | | 350,575 |
| Recreation and client expenses | 286,947 | | | | | 286,947 |
| Subcontractors | 277,657 | | 21,375 | | | 299,032 |
| Supplies | 183,310 | | 31,460 | | 22 | 214,792 |
| Utilities | 175,275 | | 19,044 | | | 194,319 |
| Building expense and interest | 186,941 | | | | | 186,941 |
| Other expenses | 90,119 | | 16,861 | | 10,291 | 117,271 |
| Worker's compensation insurance | 158,385 | | 11,622 | | 4 | 170,011 |
| Transportation | 132,077 | | 6,372 | | | 138,449 |
| Travel and training | 98,204 | | 25,533 | | | 123,737 |
| Repairs and maintenance | 97,827 | | 14,139 | | | 111,966 |
| Telephone | 73,955 | | 13,591 | | | 87,546 |
| Insurance | 68,917 | | 3,546 | | | 72,463 |
| Equipment purchases | 60,407 | | | | | 60,407 |
| Fundraising | | | | | 51,720 | 51,720 |
| Postage and printing | 2,313 | | 15,920 | | 1,535 | 19,768 |
| Honorarium | 16,910 | | | | | 16,910 |
| Dues and subscriptions | 3,363 | | 12,695 | | | 16,058 |
| Advertising | 12,653 | | 2,068 | | 75 | 14,796 |
| Taxes and licenses | 9,009 | | | | 1,994 | 11,003 |
| Total | \$ 9,162,445 | \$ | 1,232,963 | \$ | 80,712 | \$ 10,476,120 |

Transitions-Mental Health Association Consolidated Statement of Cash Flows Year Ended June 30, 2015

| Cash flows from operating activities: Change in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities: | | | \$ 235,852 |
|---|----|----------------------|---------------|
| Depreciation and amortization expense | \$ | 350,575 | |
| Changes in operating assets and liabilities: | Ş | 550,575 | |
| Grants receivable | | (567 717) | |
| Accounts receivable | | (567,717) (1,883) | |
| Inventories | | (1,885) (21,677) | |
| | | (108,516) | |
| Prepaid expenses | | | |
| Accounts payable | | 59,364 | |
| Accrued payroll and related expenses | | 12,770 | |
| Accrued vacation | | 14,100 | |
| Accrued unemployment insurance | | (39,964) | |
| Other accrued liabilities | - | (27,042) | (220,000) |
| Total adjustments | | | (329,990) |
| Net cash used in operating activities | | | (94,138) |
| Cash flows from investing activities: | | | |
| Reinvested interest on certificate of deposit | | (2,452) | |
| Purchase of property and equipment | | (198,912) | |
| Net cash used in investing activities | | | (201,364) |
| Cash flows from financing activities: | | | |
| Repayments on notes payable | | (530,126) | |
| Borrowings on notes payable | | 225,340 | |
| Net cash used in financing activities | | | (304,786) |
| Net decrease in cash and cash equivalents | | | (600,288) |
| Cash and cash equivalents - beginning of year | | | 1,190,604 |
| Cash and cash equivalents - end of year | | | \$ 590,316 |
| Supplemental disclosures of cash flow information: | | | |
| Cash paid for interest during the year | | | \$ 129,724 |
| Non-cash transactions: | | | |
| Acquisition of long-term assets by issuing notes payable | | | \$ 456,893 |

Note 1: Organization

General

The Transitions-Mental Health Association (Organization) was organized in 1979 as a California Non-Profit Public Benefit Corporation. The Organization is dedicated to providing quality services to youth and adults in San Luis Obispo and Santa Barbara counties. Its goal is to design, develop and operate programs that give opportunities to psychiatrically disabled adults, at-risk youth and emotionally needy children. The Organization strives to help them attain their highest level of personal, educational and social functioning.

The Organization formed the SLO Transitions, LLC (SLOT, LLC), a single member limited liability company in which the Organization is the sole member and has a fiscal year end of December 31. The entity was formed in April 2011 for the purpose of holding and operating housing projects for the Organization's clients that have Mental Health Services Act funding. The entity was established to remodel and operate the Nipomo Street Studios and has entered into an April 2014 property management agreement with the Organization to manage the property. As a result of the construction funding, the SLOT, LLC has a forgivable loan balance of \$1,898,168 that is included in temporarily restricted net assets. See further discussion in Note 10.

The Organization operates 35 programs at over 57 locations that reach 5,000 people and 1,500 families in San Luis Obispo and North Santa Barbara counties. The emphasis of the Organization's many services is to teach vital independent living skills, and build a framework for community re-entry through personal empowerment and handson experience. The Organization is dedicated to providing housing, employment, case management and life-skills support to teens and adults with mental illness; and support, resources and education for their loved ones.

Funding is provided through contracts with San Luis Obispo and Santa Barbara counties, as well as group home services, donations, and the sale of inventories from the Organization's farm and plant nursery.

Description of Major Programs

Housing: The Organization assists their clients in creating and sustaining a home. Within their housing program, young people (ages 11-17) receive treatment and practice social, educational and independent living skills in a home with 24-hour supervision and therapeutic care. The Organization also offers transitional housing for adults learning to stabilize symptoms and develop independent living skills.

Family Services: The family services program provides compassionate, informed assistance for families, friends and loved ones of persons they know or suspect have a mental illness. The program offers direct support, information and education with the goal of providing recovery and hope. In addition, they provide information and referrals to community resources.

Note 1: Organization (Continued)

Community: To help eliminate the isolating effect of mental illness, the Organization runs drop-in centers to promote independence and revitalization through self-governed activities. The Organization also participates in multi-agency collaborations that provide 24/7 support services where and when they are needed. Services include psychiatric care, housing assistance, substance abuse recovery, health, financial, education, employment and social support.

Supported Employment Program: The Organization provides on-going job support services necessary for helping individuals with mental illnesses to choose, acquire and keep competitive employment. The Growing Grounds programs serve as a link for the supported employment program within the community. Farm and nursery operations are maintained on approximately eight acres located outside the City of San Luis Obispo.

Note 2: Summary of Significant Accounting Policies

Basis of Accounting

The consolidated financial statements have been prepared on the accrual basis of accounting, which requires that revenues be recorded when earned and expenses be recorded when incurred. Revenues from cost reimbursement grants are recorded as the costs related to performance of the grant requirements are incurred. Revenues from other sources are recognized when earned. Net unreimbursed grant expenses are recorded as grants receivable and net cash advances in excess of grant expenses are recorded as refundable advances in the accompanying consolidated financial statements.

Financial Statement Presentation

In accordance with the Not for Profit Entities Topic of FASB Accounting Standards Codification, the Organization is required to report information regarding its financial position and activities according to three classes of net assets according to externally (donor) imposed restrictions: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The Organization does not have any permanently restricted net assets.

Basis of Consolidation

The accompanying consolidated financial statements include the accounts of the Organization and its wholly-owned subsidiary. All significant intercompany balances and transactions have been eliminated in consolidation. There were no intervening events due to differing financial reporting periods that materially affected financial position or the change in net assets requiring disclosure at June 30, 2015.

Note 2: Summary of Significant Accounting Policies (Continued)

Contributions

In accordance with the Not for Profit Entities Topic of FASB Accounting Standards Codification, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions. Donor-restricted contributions and grants whose restrictions are met in the same year are reported as unrestricted support. The Organization also receives grants which are accounted for like contributions and has reported temporarily restricted revenues based on grantor-imposed limitations on the use of the assets.

Recognition of Donor Restrictions

Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, (that is, when a purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as "net assets released from restrictions".

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers demand deposits with financial institutions, money market funds and certificates of deposits with an original maturity date of three months or less to be cash equivalents.

Accounts and Grants Receivable

The Organization provides an allowance for uncollectible accounts and grants receivables based upon prior experience and management's assessment of the collectability of specific existing accounts. Based on a review of accounts and grants receivables, management has determined that an allowance for doubtful accounts was unnecessary at June 30, 2015. Any bad debts in the future would be charged off as incurred.

Inventories

Inventories are stated at the lower of cost or market on a first in-first out basis.

Certificate of Deposit

Certificate of deposit is comprised of one certificate of deposit with an original maturity greater than three months and is reported at fair value. Certificate of deposits fair value are based on quoted market prices from independent

Note 2: Summary of Significant Accounting Policies (Continued)

sources. Investment income on certificates of deposits are recorded as increases in unrestricted net assets. At June 30, 2015, there were no realized or unrealized gains and losses.

Property and Equipment

Property and equipment is stated at cost for purchased assets and at fair market value at time of donation for donated assets. Depreciation is computed on the straight-line method over the estimated useful lives of the respective assets, which range from three to thirty years. The Organization capitalizes items with a cost or donated value over \$5,000.

Income Taxes

The Organization has been determined to be exempt from federal taxes on income under Internal Revenue Code Section 501(c) (3) as a publicly supported Organization. The Organization is also exempt from state income taxes. However, the Organization remains subject to taxes on any net income that is derived from a trade or business, regularly carried on, and unrelated to its exempt purpose with certain exclusions. No income taxes have been recorded in the accompanying consolidated financial statements for taxable unrelated business income since management believes the Organization has none.

SLO Transitions, LLC is a limited liability company (LLC) and does not incur income taxes as earnings are included as part of the Organization return. In California, an LLC is subject to state income taxes at a minimum of \$800 and an LLC fee based on the gross receipts.

Income Taxes Topic of FASB Accounting Standards Codification requires, among other things, the recognition and measurement of tax positions based on a "more likely than not" (likelihood greater than 50%) approach. As of June 30, 2015, management has considered its tax positions and believes that the Organization did not maintain any tax positions that did not meet the "more likely than not" threshold. The Organization does not expect any material changes through June 30, 2016. However, tax returns remain subject to examination by the Internal Revenue Service for fiscal years ending on or after June 30, 2012, and by the California Franchise Tax Board for fiscal years ending on or after June 30, 2011.

Concentrations

Major Funding:

The Organization received grant funding from San Luis Obispo and Santa Barbara Counties, which accounted for approximately 77% of total revenues during the year ended June 30, 2015.

Note 2: Summary of Significant Accounting Policies (Continued)

At June 30, 2015, there were two grantors that made up 87% of the grants receivable balance. In addition, there was one customer that made up 12% of the accounts receivable balance.

Credit Risk:

The Organization maintains cash balances with three financial institutions located in California. Accounts at these institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At June 30, 2015, the Organization had cash balances in excess of the FDIC limit of \$206,117. In addition, the Organization had a \$504,899 certificate of deposit with a financial institution that was uninsured.

Fair Value Measurements

The Organization records its financial assets and liabilities at fair value in accordance with the Fair Value Measurements and Disclosures Topic of FASB Accounting Standards Codification (the Topic). This Topic provides a framework for measuring fair value, clarifies the definition of fair value and expands disclosures regarding fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the reporting date. This Topic also establishes a three-tier hierarchy, which prioritizes the inputs used in the valuation methodologies in measuring fair value:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2: Inputs to the valuation methodology include:

- Quoted prices for similar assets and liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

This hierarchy requires the Organization to use observable market data, when available, and to minimize the use of unobservable inputs when determining fair value.

Note 2: Summary of Significant Accounting Policies (Continued)

The following is a description of the valuation methodologies used for assets measured at fair value:

Certificate of deposit: Certificates of deposit are classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices; however unrealized gains and losses were not material to the financial statements and were not recorded.

The following sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2015:

| | Level 1 | Lev | el 2 | Leve | 13 | Total |
|----------------------------|---------------|-----|------|------|----|---------------|
| Certificate of deposit | \$ 504,899 | \$ | | \$ | | \$ 504,899 |
| Total assets at fair value | \$ 504,899 | \$ | - | \$ | - | \$ 504,899 |

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Subsequent Events

Events subsequent to June 30, 2015 have been evaluated through November 18, 2015, which is the date the financial statements were available to be issued. Management did not identify any subsequent events that required disclosure.

Note 3: Grants Receivable

At June 30, 2015, grants receivable were comprised of:

| San Luis Obispo County | \$ 566,833 |
|--|-----------------|
| Santa Barbara County | 414,967 |
| San Luis Obispo County Department of Planning and Building | 107,240 |
| San Luis Obispo County Department of Social Services | 71,908 |
| California Mental Health Services | 55,575 |
| California Department of Rehabilitation | 44,548 |
| Other | 69,788 |
| | |
| Total grants receivable | \$ 1,330,859 |

Note 4: Inventories

At June 30, 2015, inventories were comprised of:

| Nursery Downtown store | \$ 105,799 11,375 |
|---------------------------|-------------------------|
| Total inventories | \$ 117,174 |

Note 5: Property and Equipment

At June 30, 2015, property and equipment were comprised of:

| Land | \$ | 2,298,498 |
|---|----|-------------|
| | Ļ | , , |
| Buildings | | 7,300,234 |
| Improvements | | 822,182 |
| Farm equipment | | 141,490 |
| Office equipment | | 149,391 |
| Furniture and equipment | | 48,894 |
| Vehicles | | 776,217 |
| Other | | 6,948 |
| Construction in progress | | 66,066 |
| | | 11,609,920 |
| Less accumulated depreciation and amortization | | (2,724,424) |
| Property and equipment, net of accumulated depreciation | | |
| and amortization | \$ | 8,885,496 |

Note 6: Notes Payable

At June 30, 2015, notes payable were comprised of the following:

| Note payable to a bank, secured by a first deed of trust with principal and interest at 4.25% due in monthly installments of \$1,142 with a maturity date of November 5, 2022. | \$ 196,363 |
|---|---------------------------------------|
| Note payable to CA Health Facilities Financing, secured by a first deed of trust with principal and interest at 3.0% due in monthly installments of \$2,762 with a maturity date of November 1, 2015. | 10,980 |
| Note payable to a bank, secured by a first deed of trust with principal and interest at 2.87% due in monthly installments of \$1,874 with a maturity date of August 17, 2017. | 372,704 |
| Note payable to bank, secured by a first deed of trust with principal and interest at 4.25% due in monthly installments of \$8,821 with a maturity date of April 2022. | 1,491,532 |
| Note payable to CA Health Facilities Financing, secured by a first deed of trust with principal and interest at 3.0% due in monthly installments of \$3,577 with a maturity date of May 1, 2027. | 427,142 |
| Note payable to a bank, secured by a first deed of trust with principal and interest at 4.75% due in monthly installments of \$3,917 for 60 months and 59 additional principal and interest payments of \$4,270 at 5.78% interest. Balance of note is | |
| due September 16, 2024. Less current portion | 671,386 3,170,107 (117,240) |
| Notes payable, net of current portion | \$ 3,052,867 |

Note 6: Notes Payable (Continued)

At June 30, 2015, principal maturities on notes payable were as follows:

| For the Year Ending June 30, | |
|------------------------------|-----------------|
| 2016 | \$ 117,240 |
| 2017 | 110,475 |
| 2018 | 450,605 |
| 2019 | 106,234 |
| 2020 | 108,901 |
| Thereafter | 2,276,652 |
| | |
| Total | \$ 3,170,107 |

Note 7: Net Assets

At June 30, 2015, temporarily restricted net assets were available for the following purposes:

| Time restricted forgivable loans Purpose restricted grants | \$ 3,460,024 96,491 |
|---|---------------------------|
| Temporarily restricted net assets | \$ 3,556,515 |

The Board of Directors has designated \$100,000 of unrestricted nets assets for building reserves which is intended to support major repairs on owned properties. These net asset designations by the Board of Directors may be redesignated at the discretion of the Board as circumstances, agency needs or financial conditions change.

Note 8: Line of Credit

The Organization has a line of credit with Rabobank that matures on February 10, 2016. The line of credit has a maximum borrowing limit of \$500,000. As of June 30, 2015, the rate on the line of credit was 2.75%. At June 30, 2015, there was no balance outstanding.

Note 9: Operating Leases

The Organization leases office space and facilities under six non-cancellable lease agreements one of which expires on May 15, 2016, three on August 30, 2016, one on August 30, 2017 and one on August 30, 2018. In addition, the Organization leases three copiers for their office locations with lease terms through April 2019.

Note 9: Operating Leases (Continued)

At June 30, 2015, future minimum lease payments under these operating leases were as follows:

| For the Year Ending June 30, | |
|------------------------------|---------------|
| 2016 | \$ 110,856 |
| 2017 | 84,936 |
| 2018 | 38,736 |
| 2019 | 6,974 |
| 2020 | 2,400 |
| | |
| Total | \$ 243,902 |

During the year, the Organization also leased approximately 44 housing units that they lease on a month-to-month basis and generally rent out to clients.

Rent expense under these leases for the year ended June 30, 2015, was \$709,401.

Note 10: Commitments and Contingencies

Contingencies

Grant Awards:

Grant awards require the fulfillment of certain conditions set forth in the instruments of the grant. Failure to fulfill the conditions could result in the return of the funds to the grantor. The Organization deems this contingency remote as management is of the opinion that by accepting the grant and its terms, the Organization intends to comply with the terms of the grant.

Guarantee of Low-Income Housing:

The Organization entered into contract agreements with different governmental funding sources to make improvements to the Organization's housing facilities. In accordance within the provisions of these agreements, the Organization must continue to utilize the specific facilities for their intended exempt purpose for periods ranging from ten (10) years to fifty-five (55) years depending on the funder. No payment is due back to the funding source unless the Organization breaks the contract. If the Organization continues to use the facilities as stipulated by offering housing to low-income individuals, then the required guarantee will be forgiven over the contract period.

Management has no intention of breaking the contract agreements. These amounts are included in temporarily restricted net assets until the restrictions are released and totaled \$3,460,024 at June 30, 2015.

Note 10: Commitments and Contingencies (Continued)

Management expects the loan balances to be forgiven as follows:

| For the Year Ending June 30, | | |
|------------------------------|---|-----------------|
| 2016 | : | \$ 280,624 |
| 2017 | | 31,742 |
| 2018 | | 28,822 |
| 2019 | | 24,715 |
| 2020 | | 22,014 |
| Thereafter | | 3,072,107 |
| | _ | |
| Total | | \$ 3,460,024 |

Note 11: Retirement Plan

The Organization maintains a defined contributory retirement plan for its employees which allows participants to make tax deferred investment contributions. The plan qualifies under the provisions of Section 403(b) of the Internal Revenue Code. The Organization matches up to 5% of employee contributions. Employer contributions for the year ended June 30, 2015 were \$140,880.

Other Independent Auditors' Reports



Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

To the Board of Trustees of Transitions-Mental Health Association

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the consolidated financial statements of Transitions-Mental Health Association (a nonprofit organization), which comprise the statement of financial position as of June 30, 2015, and the related statements of activities, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated November 18, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered Transitions-Mental Health Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Transitions-Mental Health Association's internal control. Accordingly, we do not express an opinion on the effectiveness of Transitions-Mental Health Association's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during out audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

21

SAN LUIS OBISPOPASO ROBLES1150 Palm Street102 South Vine Str 805 544 1441 f 805 544 4351

San Luis Obispo, CA 93401 Paso Robles, CA 93446 p 805 237 3995 f 805 239 9332

SANTA MARIA

102 South Vine Street, Ste. A 2222 South Broadway, Ste. A Santa Maria, CA 93454 805 922 4010 f 805 922 4286

Board of Trustees Transitions-Mental Health Association Page 2

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Transitions-Mental Health Association's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and do not provide an opinion of the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

GLEWN BURDETTE ATTEST (ORPORATION

Glenn Burdette Attest Corporation San Luis Obispo, California

November 18, 2015



Independent Auditor's Report on Compliance for Each Major Program on Internal Control Over Compliance in Accordance with OMB Circular A-133

To the Board of Trustees of Transitions-Mental Health Association

Report on Compliance for Each Major Federal Program

We have audited Transitions-Mental Health Association's compliance requirements described in the OMB Circular A-133 Compliance Supplement that could have a direct and material effect on each of Transitions-Mental Health Association's major federal programs for the year ended June 30, 2015. Transitions-Mental Health Association's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Transitions-Mental Health Association's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Transitions-Mental Health Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination on Transitions-Mental Health Association's compliance.

Opinion on Each Major Federal Program

In our opinion, Transitions-Mental Health complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2015.

23

SAN LUIS OBISPOPASO ROBLES1150 Palm Street102 South Vine Str **p** 805 544 1441 f 805 544 4351

102 South Vine Street, Ste. A 2222 South Broadway, Ste. A San Luis Obispo, CA 93401 Paso Robles, CA 93446 p 805 237 3995 f 805 239 9332

SANTA MARIA

Santa Maria, CA 93454 p 805 922 4010 p f 805 922 4286

GLENNBURDETTE COM

Board of Trustees Transitions-Mental Health Association Page 2

Report on Internal Control Over Compliance

Management of Transitions-Mental Health Association is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Transitions-Mental Health Association's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Transitions-Mental Health Association's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charges with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

GLENN BURDETTE ATTEST GRADRAMIN

Glenn Burdette Attest Corporation San Luis Obispo, California

November 18, 2015

Transitions-Mental Health Association Schedule of Expenditures of Federal Awards Year Ended June 30, 2015

| Federal Grantor/ Pass-through Grantor/ Program Title | Pass-through Grantor/ Federal Agency | | Federal Expenditures | |
|---|--------------------------------------|-----------------|-------------------------|--|
| | | | · · · | |
| Major Program: | | | | |
| US Department of Housing and Urban Development | | | | |
| passed through San Luis Obispo County | 44 225 | CA4445D01444204 | ć <u>5000</u> | |
| Supportive Housing Program - Bordeaux 13/14 | 14.235 | CA1145B9L141201 | \$ 56,906 | |
| Supportive Housing Program - Bordeaux 14/15 | 14.235 | CA1145L9D141302 | 85,270 | |
| Supportive Housing Program - North Coastal 13/14 | 14.235 | CA0739B9D14103 | 21,916 | |
| Supportive Housing Program - North Coastal 14/15 | 14.235 | CA0739L9D14305 | 33,168 | |
| Supportive Housing Program - 14/15 | 14.235 | CA0740L9D141306 | 213,178 | |
| Supportive Housing Program - 15/16 | 14.235 | CA0740L9D141407 | 21,149 | |
| | | | 431,587 | |
| Non-Major Programs: | | | | |
| US Department of Health and Human Services | | | | |
| passed through San Luis Obispo County | | | | |
| Foster Care-Title IV-E | 93.658 | 95-6000939 | 122,122 | |
| US Department of Health and Human Services | | | | |
| passed through San Luis Obispo County | | | | |
| Adoption Assistance Program | 96.659 | 95-6000939 | 70,549 | |
| Department of Education | | | | |
| passed through State of California Department of Rehabilitation | | | | |
| State Vocational Rehabilitation Services Program | 84.126A | 28552 | 128,613 | |
| State Vocational Rehabilitation Services Program (COOP) | 84.126A | 28552 | 64,798 | |
| US Department of Housing and Urban Development | | | | |
| passed through City of Santa Maria | | | | |
| Community Development Block Grant | 14.218 | 40497 | 45,143 | |
| Community Development Block Grant | 14.218 | 18463 | 6,796 | |
| | 17.210 | 10+03 | 438,021 | |
| Total | | | \$ 869,608 | |

Note to the Schedule of Expenditures of Federal Awards – Basis of Presentation

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Transitions-Mental Health Association and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the consolidated financial statements.

Transitions-Mental Health Association Schedule of Findings and Questioned Costs Year Ended June 30, 2015

Section I: Summary of Auditors' Results

Financial Statements:

(a) Type of auditors' report issued on financial statements: Unqualified.

(b) Internal control over financial reporting:

- Material weakness(es) identified: No.
- Significant deficiencies identified: None reported.

(c) Noncompliance material to financial statements noted: No.

Federal Awards:

(d) Internal control over major programs:

- Material weakness(es) identified: No.
- Significant deficiencies identified: None reported.

(e) Type of auditors' report issued on compliance for major programs: Unqualified.

- (f) Any audit findings disclosed that are required to be reported in accordance with Circular A-133, Section .510(a): No.
- (g) Dollar threshold used to distinguish between Type A and Type B programs: \$300,000.
- (h) Major Program(s):
 - US Department of Housing and Urban Development: Supportive Housing Program (CFDA 14.235)
- (i) Auditee qualified as low-risk auditee: Yes.

Section II: Findings Relating to the Financial Statements Which Are Required to be Reported in Accordance With Generally Accepted *Government Auditing Standards*

None.

Section III: Findings and Questioned Costs for Federal Awards

None.

Transitions-Mental Health Association Status of Prior Year Findings and Questioned Costs – June 30, 2014 Year Ended June 30, 2015

Section IV: Status of Prior Year Findings and Questioned Costs

None.